## THE POWER OF



ACHIEVING YOUR GOALS

www.leedshospitalitygroup.com

#### LEEDS HOSPITALITY



# BRIAN PROCTOR

#### Founder & Principal

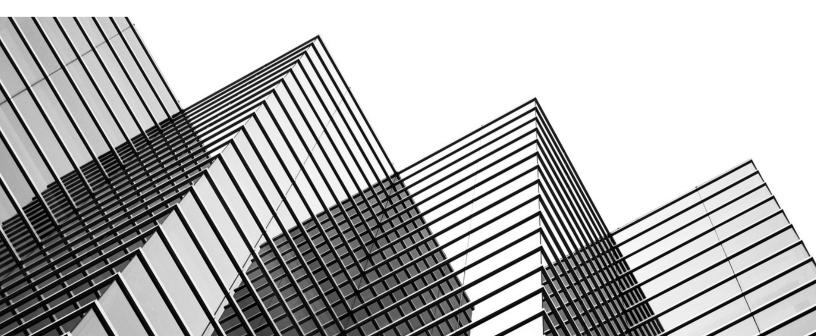
With over 40 years experience with Global Brands like Bridgestreet Global Hospitality, Starwood Hotels & Resorts and Four Seasons Hotels & Resorts, Brian brings a wealth of experience and a successful track record of building winning teams and properties.

With an outgoing and fun style, Brian excels at bringing your team together to enable them to push beyond their limits and assist in the development of specific and achievable goals for your team and property.

## THE POWER OF 5

We are pleased to introduce you to the Power of 5, a hospitality business goal setting program that helps hotel teams look back and reflect upon their 5 failures or disappointments from the previous year and set 5 goals for the upcoming 5 months. This program is designed to help hotel teams take a critical look at their performance from the previous year, identify areas of improvement and develop actionable plans for the 5 months. Why 5 months you ask? Well, using a shorter time period means that the team will stay focused and be able to react to the everchanging priorities in today's fast paced environment.

The program is tailored to each hotel, so that it can be tailored to the specific needs and objectives of the team.



#### THE POWER OF 5 FRAMEWORK

Review past performance, identify 5 biggest disappointments/failures, brainstorm solutions, analyze root causes, develop action plan to prevent recurrence.

> Identify & prioritize 5 individual goals for next 5 months.

> > Select 5 team goals from individual goals.

Develop action plans for team & individual goals.

Implement plans & track progress.

### THE POWER OF 5

The Power of 5 program is designed to help hotel teams create a clear, actionable plan for the upcoming year. It provides a structured approach to goal setting and planning, and helps teams stay focused and motivated throughout the year. We believe that the Power of 5 program will be a valuable asset to your hotel and we look forward to discussing it with you further.

Take the first step towards achieving your goals and join the Power of 5 program today! With our structured approach, you can create an actionable plan for the upcoming year and stay focused and motivated throughout the year. Let's get started and make this year the best one yet!

#### **Contact:**

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